

ABC Company

Distribution of Discounts

Cost Category	Eligible Charges	Contracted Discount		Other Discount Information						Total Discounts	%
		Dollars	%	Special Negotiated	Shared Savings	Prompt Payment	Customer Specific	Other	%		
Physician - Primary Care	\$ 50,434	\$ 20,351	40%	\$ (124)	\$ 1,143	\$ -	\$ -	\$ -	2%	\$ 21,370	42%
Physician - OB/GYN	\$ 12,156	\$ 6,456	53%	\$ -	\$ -	\$ -	\$ -	\$ -	0%	\$ 6,456	53%
Physician - Specialty	\$ 85,071	\$ 46,360	54%	\$ (556)	\$ 2,071	\$ -	\$ -	\$ -	2%	\$ 47,875	56%
Allied Health	\$ 7,654	\$ 3,661	48%	\$ -	\$ 105	\$ -	\$ -	\$ -	1%	\$ 3,766	49%
Facility Inpatient	\$ 174,904	\$ 70,484	40%	\$ -	\$ -	\$ -	\$ -	\$ -	0%	\$ 70,484	40%
Facility Outpatient	\$ 267,840	\$ 118,177	44%	\$ 3,241	\$ 2,365	\$ -	\$ -	\$ 5,826	4%	\$ 129,608	48%
Medical Pharmacy	\$ -	\$ -	n/a	\$ -	\$ -	\$ -	\$ -	\$ -	n/a	\$ -	n/a
Sub-total	\$ 598,059	\$ 265,489	44%	\$ 2,561	\$ 5,684	\$ -	\$ -	\$ 5,826	2%	\$ 279,559	47%

Special Negotiated Discount = Amount of eligible savings due to an uncustomary but agreed upon arrangement with a non-network provider.

Shared Savings Discount = Amount of eligible savings due to an arrangement with a vendor to reimburse a set of non-network providers at a lower rate

Prompt Payment Discount = Amount of eligible savings due to an arrangement by which carrier/group reimburses the provider at a lower rate because of expeditious reimbursement.

Customer Specific Discount = Amount of eligible charges saved due to negotiated arrangement between UHC and providers in specific customer requested areas.

Other Discounts = Amount of eligible charges saved that are not attributed to contracted discounts, customer specific discounts, special negotiated discounts, prompt payment or shared savings.

